



press release
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Orange Business Services Adds Salesforce to the Secured Cloud Services Hub, Business VPN Galerie

- Customers can access all Salesforce through Orange Business Services' cloud-ready network

Announced at the Salesforce1 World Tour Paris, **Orange Business Services** is bringing **Salesforce** to its cloud hub, Business VPN Galerie.

Launched in 2010, Business VPN Galerie is the world's first hub linking Orange VPN customers to cloud services via trusted network gateways. Through Business VPN Galerie, customers access Orange and partners' infrastructure and software as a service, while benefitting from the advantages of the Orange Business Services cloud-ready network. These include end-to-end management and support, reliability, performance and security. Customers can maintain their existing user access methods and corporate security policies for all Business VPN Galerie services.

"Business VPN Galerie was the world's first cloud-ready network offer on the market. By connecting Business VPN Galerie with Salesforce, we are strongly enriching the ecosystem of applications available through Business VPN Galerie," says Didier Duriez, senior vice president Global Solutions and Services, Orange Business Services.

This announcement combines the benefits of VPN networks with the value and flexibility of the cloud computing model pioneered by salesforce.com. "Companies are connecting with their customers in a whole new way to thrive in today's connected world," said Olivier Derrien, senior vice president, enterprise sales, salesforce.com. "Orange is accelerating this shift for its customers with the addition of Salesforce to the Business VPN Galerie."

Currently Business VPN Galerie provides services to more than 700 multinational customers at over 15,000 sites.

About Orange Business Services

Orange Business Services, the Orange branch dedicated to B2B services, is a leading global integrator of communications solutions for multinational corporations. With the world's largest, seamless network for voice and data, Orange Business Services reaches 220 countries and territories with local support in more than 160. Offering a comprehensive package of communication services covering cloud computing, enterprise mobility, M2M, security, unified communications, videoconferencing, and broadband, Orange Business Services delivers a best-in-class customer experience across a global landscape. Thousands of enterprise customers and 1.4 million mobile data users rely on an Orange Business Services international platform for communicating and conducting business. Orange Business Services was awarded four of the telecom industry's highest accolades at the annual World Communication Awards 2013 – Best Global Operator, Best Cloud Service, Best Enterprise Service and Best Small Business Service. Orange Business Services is the only seven-time winner of Best Global Operator. Learn more at www.orange-business.com or follow us on LinkedIn, Twitter or Facebook.

Orange is one of the world's leading telecommunications operators with annual sales of €41 billion in 2013 and has 164,000 employees worldwide at March 31, 2014. Orange is listed on the NYSE Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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