



Press release

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## Orange Business Services and Riverbed bring SD-WAN to hybrid networks

- **Developing virtual network function (VNF) of Riverbed SteelConnect solution**
- **Key milestone on the Orange network-as-a-service roadmap**

[Orange Business Services](#) is strengthening its hybrid network offering with software-defined wide area network (SD-WAN) technology from its partner [Riverbed Technology](#). The new solution will enable Orange customers to simplify the management of their hybrid networks and optimize the performance of both corporate and cloud applications. This launch is a key part of the Orange network-as-a-service strategy, and the solution will be available globally.

To deliver this SD-WAN service, Orange will integrate Riverbed SteelConnect technology into its hybrid network portfolio. The two companies are working together to develop a virtual network function (VNF) that customers will be able to deploy on universal customer premise equipment (uCPE) at their site. Full compatibility will be maintained with existing services as enterprises transition applications to the cloud.

Riverbed's SD-WAN offering, [SteelConnect](#), provides an intelligent and simplified approach to designing, deploying and managing hybrid networks. Application performance is improved by real-time routing using the optimum links available between different networks. SteelConnect also enables zero-touch provisioning, allowing enterprises to set-up global networks quickly with easy management, providing a cost effective and superior end user experience.

The first Orange pilot customers will be connected during the second quarter 2017 using managed SteelConnect appliances. The VNF of the service is scheduled to be available at the end of 2017. This will provide full virtualization and orchestration managed through an easy-to-use 'self-care' portal to administer and prioritize applications.

This new solution builds upon the acceleration provided by [Riverbed Enterprise Application Management \(EAM\) for cloud applications on Orange Business VPN Galerie](#). New features will enhance the management of cloud access services together with the ability to mix connectivity between private and public networks.

"Historically, Orange and Riverbed have a strong relationship with joint innovation commitments to support developments in the network and cloud. Riverbed is a key partner, and we are working closely with them to integrate their SD-WAN technology into our network. This will provide our customers with yet more choice and simplicity in how they manage their infrastructure," says Pierre-Louis Biaggi, vice president, Connectivity Business Unit, Orange Business Services.

“With the launch of our SD-WAN solution SteelConnect integrated into Orange’s hybrid network portfolio, Orange and Riverbed continue their journey of co-development aimed at rapidly introducing new services to the market in response to customers’ changing needs as they move more apps and services to the cloud. We look forward to even greater market acceleration as we leverage more of our joint portfolio and explore new options like the Service Delivery Platform announced at Mobile World Congress this year,” said Phil Harris, senior vice president and General Manager, Service Provider Vertical at Riverbed.

#### About Riverbed

Riverbed enables organizations to modernize their networks and applications with industry-leading SD-WAN, application acceleration, and visibility solutions. Riverbed's platform allows enterprises to transform application and cloud performance into a competitive advantage by maximizing employee productivity and leveraging IT to create new forms of operational agility. At more than \$1 billion in annual revenue, Riverbed's 28,000+ customers include 97% of the Fortune 100 and 98% of the Forbes Global 100. Learn more at [www.riverbed.com](http://www.riverbed.com).

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#### About Orange Business Services

Orange Business Services, the B2B branch of the Orange Group, and its 21,000 employees, is focused on supporting the digital transformation of multinational enterprises and French SMEs across five continents. Orange Business Services is not only an infrastructure operator, but also a technology integrator and a value-added service provider. It offers companies digital solutions that help foster collaboration within their teams (collaborative workspaces and mobile workspaces), better serve their customers (enriched customer relations and business innovation), and support their projects (enriched connectivity, flexible IT and cyberdefense). The integrated technologies that Orange Business Services offer range from Software Defined Networks (SDN/NFV), Big Data and IoT, to cloud computing, unified communications and collaboration, as well as cybersecurity. Orange Business Services customers include over 3,000 renowned multinational corporations at an international level and over two million professionals, companies and local communities in France.

Learn more at [www.orange-business.com](http://www.orange-business.com) or follow us on [LinkedIn](#), [Twitter](#) and our [blogs](#).

Orange is one of the world's leading telecommunications operators with annual sales of 40.9 billion euros in 2016 and has 263 million customers in 29 countries at 31 December 2016. Orange is listed on Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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#### Press Contacts:

Elizabeth Mayeri, Orange Business Services, [elizabeth.mayeri@orange.com](mailto:elizabeth.mayeri@orange.com), +1 212 251 2086

Lela Gradman, Riverbed Technology, [lela.gradman@riverbed.com](mailto:lela.gradman@riverbed.com), +1 415 527 4163